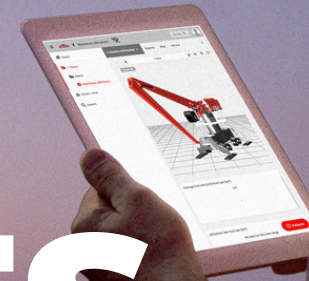


# USER ADVANTAGES



**Mantsinen Insight™** collects data from over 150 different outputs in a material handler, making it one of the most comprehensive follow-up services on the market.

Insight enables you to track one machine, one fleet or several fleets, wherever you are, regardless of time and place. You can follow the productivity of your fleet, and get all the service codes and announcements, instantly. This enables you to plan the repairs, services and possible down-time.

Each user gets user-group-specific information. Your professional know-how and performance can be improved based on data, provided by the Insight.

## OPERATIONAL ADVANTAGES

**Insight** helps to understand and improve the operational performance by providing instant feedback about health of the machine. That provides maximum utilization, comfortability and safety from the machine investment.

## MANAGERIAL ADVANTAGES

**Insight** provides you a great overall picture of your operations. Transparency and facts for decision-making are the key advantages for the management. While monitoring one or multiple sites with Insight, objective information can be used instead of guessing.

## EXECUTIVE ADVANTAGES

**Insight** lifts the operational monitoring to a new level by providing return of investment information and more efficient operational reporting, such as overview to a multi-fleet operation and to on-site activities.

**OWNER****PRIMARY**

- Facts of the machine follow in your pocket
- Reporting cost/ton
- Efficiency, predictability, cost of operation
- Service follow-up

**SECONDARY**

- Save money
- Facts available when you sell the used machine
- Know how your machine has been used
- Instant monitoring

**SERVICE****PRIMARY**

- You succeed better in your work
- Hardcore facts
- Planning of service and downtime
- More data, less ad hoc, better planning and predictability

**SECONDARY**

- Instant monitoring of machine data, hours and error codes
- Predictability of spare-parts
- No unnecessary running back and forth
- Get distance back-up

**OPERATIONS****PRIMARY**

- Be aware of your own and your machines' efficiency
- Reporting cost/ton
- Know facts instead of operators guessing
- Transparency in every detail of operation
- Know for sure what can be expected of the machine and the operator

**SECONDARY**

- Know everything of a particular machine

**EXECUTIVE****PRIMARY**

- Evaluate your investment and utilization rate
- Know everything of your investment
- Operational efficiency, predictability and cost of utilization
- Ability to compare different sites
- Report better to stakeholders

**SECONDARY**

- Save money
- Know the business value of your fleet
- Instant monitoring, cost/ton
- Know for sure

**OPERATOR****PRIMARY**

- Become a better operator
- Be aware of your work quality
- Know your weaknesses and get help if needed
- Get real data of your performance
- Get fair criticism
- Get appropriate training

**SECONDARY**

- Compare your performance to others'